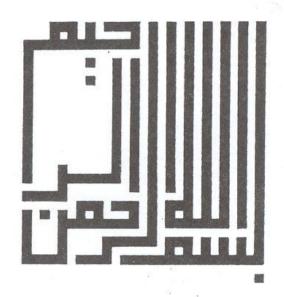


Financial Statements (Unaudited) For the First Quarter ended September 30,2011



Pak-Gulf Leasing Company Limited





Company Information

Board of Directors

Chairman Mr. Sohail Inam Ellahi Vice Chairman Air Marshal (R) Syed Masood Hatif Mr. Shoaib Salim Malik Director Director Mr. Pervez Inam Mr. Shaheed H. Gaylani Director Director Mr. Shaikh Aftab Ahmed Brig. Naveed Nasar Khan (R) Director Mr. Rizwan Humayun Director

Chairman

Member

Member & Secretary

Chief Executive Chief Manager

Internal Auditor

Chief Operating Officer

Chief Financial Officer

Manager Administration

Company Secretary

Mian Muhammad Shoaib

Audit Committee

Mr. Rizwan Humayun Vice Chairman Air Marshal (R) Syed Masood Hatif Mr. Pervez Inam Mr. Shaheed H. Gaylani

Senior Management

Mr. Sohail Inam Ellahi Mr. Khalil Anwer Hassan Lt. Col (R) Saleem Ahmed Zafar Mian Muhammad Shoaib Ms. Farah Farooq Major (R) Arifullah Lodhi

Credit Rating Agency

JCR-VIS Credit Rating Co. Ltd.

Entity Rating

BBB+ for medium to long term

A-3 for short term Outlook stable

Share Registrar / Transfer Office

THK Associates (Pvt.) Limited Ground Floor, State Life Building - 3, Dr. Ziauddin Ahmed Road, Karachi.

Tel #: 92 (21) 111-000-322 Fax #: 92 (21) 35655595

Auditors

M/s. KPMG Taseer Hadi & Co. **Chartered Accountants** Shaikh Sultan Trust Building, Beaumont Road, Karachi - 74000

Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi.

Tel #: 3538077, 3571653, 35872690 Fax #: 35870240, 35870468

Tax Consultants

M/s. Riaz Ahmad, Saqib, Gohar & Co. 5 Nasim C.H.S., Major Nazir Bhatti Road, Off. Shaheed-e-Millat Road, Karachi. Tel #: 34945427, 34931736

Fax #: 34932629

Bankers

Soneri Bank Limited Bank Al-Falah Ltd. Albaraka Islamic Bank National Bank of Pakistan. NIB Bank Ltd. Standard Chartered Bank

Registered Office

Pak-Gulf Leasing Company Limited THE FORUM: Room # 125-127, First Floor, G-20, Block #9, Main Khayaban-e-Jami, Clifton, P.O.Box # 12215, Karachi-75600.

35820301, 35820956-7 Tel #: 35824401, 35375986-7

35820302, 35375985 Fax #:

pgl@cyber.net.pk E-mail: www.pakgulfleasing.com Website:

3



Mission Statement

The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



Dear Shareholders,

The Directors of your Company are pleased to present the financial statements of the company for the quarter ended September 30, 2011. Despite the competitive and challenging economic conditions of the country, the overall performance of the company was satisfactory. With the tougher competition by commercial lenders, higher interest rates, and trends of pre-mature termination of contractual legal obligations, your company's performance is satisfactory. We feel pleasure to inform you that negotiations with the banks are in process to meet additional requirements. Efforts are being made to further reduce the cost of borrowing and keep check on other expenses to achieve the desired profit margin

During quarter under review, the balance sheet footing of your company was Rs.817 million as on September 30, 2011 as compared to Rupees 816 million on June 30, 2011. The total revenue of the company was Rs. 21.05 million for the quarter ended September 30, 2011 as compared to Rs.16.34 million reflecting an increase of 28.82 percent over the revenue for the corresponding period. Profit before taxation was Rs.10.08 million as compared to Rs.6.71 million for the corresponding period. Net profit after tax was Rs.6.06 million for the period ended as compared to Rs.6.08 million for the corresponding period of last year. Shareholders equity of the company rose from Rs. 406 million as at June 30, 2011 to Rs. 411 million as at September 30, 2011. Earning per share was Rs.0.24 as compared to Rs.0.24 for the corresponding period.

In August 2011, JCR-VIS had upgraded entity rating of the company to BBB+ from BBB for medium to long-term and had reaffirmed short-term rating at A-3 where as outlook of the Company has been revised to Stable from Positive.

The Board would like to place on record its appreciation for the management team of the company and each and every member of its staff for the hard work and dedication. We, the members of the Board, as representatives of shareholders, assure the management and staff of the company of our continued support in strengthening the company. We are sure that the management and the staff will continue to serve the customers of the company with the better zeal and will be able to improve the reputation of the company in financial services sector.

The Board also acknowledges the cooperation and guidance extended to the Company by the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan and other regulatory authorities. Their role is critical in developing the financial services sector and we hope that their actions will continue to strengthen this sector.

At the end, we would like to thank our valued shareholders, customers, bankers, and financiers and other stakeholders for their valuable support and look forward to reinforce and build further an excellent relationship with you in coming years.

October 28, 2011

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.



Condensed Interim Balance Sheet As at September 30, 2011

| Assets | NOTE | September 30, 2011 (Unaudited) | June 30, 2011 (Audited) pees |
|--|------|---|---|
| Cash and bank balances Other receivables - net Loans and advances Accrued mark-up / return on investment | | 49,113,160 15,209,302 1,624,050 22,685 | 2,236,955 19,693,435 225,500 111,563 |
| Deposits and prepayments Current portion of net investment in lease finance Short Term Investments Taxation recoverables-net Total current assets | 4 | 651,399 256,230,877 1,511,712 476,958 324,840,143 | 652,908 262,537,530 1,745,202 1,040,133 288,243,226 |
| Long-term investments Net investment in lease finance | 4 | 2,914,640 417,096,896 | 2,931,113 450,676,078 |
| Long-term loans Long-term deposits | | 206,500 | 206,500 |
| Operating fixed assets Total non-current assets Total assets | 6 | 72,463,697 492,681,733 817,521,876 | 73,977,505 527,791,196 816,034,422 |
| Liabilities | | 011,321,070 | 010,034,422 |
| Trade and other payables Profit / mark-up accrued Certificates of investment Current portion of long term financing Current portion of Long term deposits Provision for taxation | 4 | 11,631,887 3,564,140 31,611,613 16,666,667 45,854,664 | 11,488,010 2,022,827 29,230,138 33,333,340 45,485,139 |
| Total current liabilities | | 109,328,971 | 121,559,454 |
| Long-term financing Long-term deposits Deferred taxation - net Total non-current liabilities | . 7 | 31,250,007 197,066,879 68,038,190 296,355,076 | 24,999,992 198,579,521 64,884,190 288,463,703 |
| Total liabilities Net assets | | 405.684.047 411,837,829 | 410,023,157 406,011,265 |
| Financed by Share capital Reserves | | 253,698,000 117,493,409 371,191,409 | 253,698,000 110,556,883 364,254,883 |
| Surplus on revaluation of AFS Investment | | 317,512 371,508,921 | 551,002 364,805,885 |
| Surplus on revaluation of asset-net of tax | | 40,328,908 411,837,829 | 41,205,380 406,011,265 |
| Contingencies and commitments | 8 | | |

The annexed notes 1 to 11 form an integral part of these financial statements.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.

| | 11.07 | |
|----------|-------|----------|
| Director | | D' 1 |
| Director | | Director |
| | | Diroctor |



Condensed Interim Profit and Loss Account (Unaudited)

For the period ended September 30, 2011

| | Period | Period Ended | | |
|--|---|--|--|--|
| | September 30, 2011 | September 30, 2010 | | |
| | Rup | pees | | |
| Income | | | | |
| Income from leasing operations | 19,899,602 | 15,306,683 | | |
| Profit on bank accounts / return on investments Other income | 1,097,342 54,615 21,051,559 | 974,907 55,002 16,336,592 | | |
| Expenses Administrative and operating expenses Finance cost Provision for potential lease losses | 6,969,898 3,489,732 511,029 10,970,659 | 5,591,713 1,495,305 2,539,228 9,626,246 | | |
| Profit before taxation | 10,080,900 | 6,710,346 | | |
| Taxation - Current - Deferred | 866,846 3,154,000 | 633,926 | | |
| | 4,020,846 | | | |
| Profit after taxation | 6,060,054 | 6,076,420 | | |
| Earning per share-basic | 0.24 | 0.24 | | |
| | | | | |

The annexed notes 1 to 11 form an integral part of these financial statements.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.



Condensed Interim Statement of Comprehensive Income (Unaudited)

For the period ended September 30, 2011

| | Period | Ended |
|--|-----------------------|-----------------------|
| | September 30, 2011 | September 30, 2010 |
| | Ruj | pees |
| Profit / (Loss) for the period | 6,060,054 | 6,076,420 |
| Other Comprehensive Income | | |
| Unrealized gain / (loss) on revaluation of available for sale assets | (233,490) | (106,424) |
| Total Comprehensive income | 5,826,564 | 5,969,996 |
| | The same of the last | |

The annexed notes 1 to 11 form an integral part of these financial statements.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.

Director



Cash Flow Statement (Unaudited) For the period ended September 30, 2011

| NOT | September 30, 2011 | September 30, 2010 |
|---|--------------------|-----------------------|
| | Dur | ees |
| ASH FLOWS FROM OPERATING ACTIVITIES | Nul | |
| Profit before taxation | 10,080,900 | 6,710,346 |
| adjustment for: | | |
| Depreciation | 1,576,814 | 1,590,402 |
| Financial charges | 3,489,732 | 1,495,305 |
| (Reversal of provision) / provision for potential lease losses | | (1,142,674) |
| Provision against terminated leases | 511,029 | 2,539,228 |
| perating profit before working capital changes | 15,658,475 | 11,192,607 |
| lovement in working capital | | |
| (Increase) / decrease in current assets | | |
| Other receivables | 5,122,014 | 6,585,566 |
| Accrued markup | 88,878 | 111,061 |
| Prepayments | 1,509 | (93,999) |
| | 5,212,401 | 6,602,628 |
| Increase / (decrease) in current liabilities Trade and other payables | 143,773 | (2,335,705) |
| ash generated from operations | 21,014,649 | 15,459,530 |
| inancial charges paid | (1,948,420) | (926,924) |
| ax paid | (924,981) | (399,081) |
| Deposits received from lessees | (1,143,117) | 2,534,038 |
| Increase) / decrease in net investment in finance lease | 39,374,806 | 22,615,907 |
| Decrease in long-term deposits | | |
| ncrease)/ decrease in long-term loans and advances | (1,398,550) | 488,808 |
| norease il decrease il long-terminatio and advances | 33,959,739 | 24,312,748 |
| let cash (outflow on) / inflow from operating activities | 54,974,388 | 39,772,278 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Capital expenditure | (63,000) | (141,000) |
| let cash (outflow on) / inflow from investing activities | (63,000) | (141,000) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from issue of certificate of investment | 2,381,475 | Pugge 3 |
| Proceeds from / (repayment of) long-term financing | (10,416,658) | (4,166,661) |
| let cash (outflow on) / inflow from financing activities | (8,035,183) | (4,166,661) |
| let increase in cash and cash equivalents | | |
| let increase / (decrease) in cash and cash equivalents | 46,876,205 | 35,464,617 |
| cash and cash equivalents at the beginning of the year | 2,236,955 | 6,233,344 |
| | 49,113,160 | 41,697,961 |

The annexed notes 1 to 11 form an integral part of these financial statements.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.



Pak-Gulf Leasing Statement of Changes in Equity (Unaudited)

For the period ended September 30, 2011

| - - - - - - - - - - - - - - - - - - - | | 21,249,408 21,249,408 (12,684,932) 2,609,116 (4,249,882) 55,377,716 | 21,249,408 (12,684,932) 2,609,116 92,419,010 | 71,676 | 335,207,173 21,249,408 71,676 21,321,084 (12,684,932 2,609,116 346,452,44 |
|---|----------------|--|--|--|---|
| 4.249.882 | | 21,249,408 21,249,408 (12,684,932) 2,609,116 (4,249,882) 55,377,716 | 21,249,408 21,249,408 (12,684,932) 2,609,116 92,419,010 | 71,676 | 21,249,408 71,676 21,321,084 (12,684,932 2,609,116 346,452,44 |
| 4,249,882 000 32,639,294 | 4,402,000 | 21,249,408 (12,684,932) 2,609,116 (4,249,882) 55,377,716 | 21,249,408 (12,684,932) 2,609,116 92,419,010 | 71,676 | 71.679 21,321,084 (12,684,932 2,609,110 346,452,44 |
| - - 4,249,882 000 32,639,294 | 4,402,000 | 2,609,116 (4,249,882) 55,377,716 | (12,684,932) 2,609,116 - 92,419,010 | 71,676 | 21,321,08 (12,684,932 2,609,11) 346,452,44 |
| 4,249,882 000 32,639,294 | 4,402,000 | 2,609,116 (4,249,882) 55,377,716 | (12,684,932) 2,609,116 - 92,419,010 | 335,431 | 2,609,11 346,452,44 |
| 4,249,882 | 4,402,000 | 2,609,116 (4,249,882) 55,377,716 | 2,609,116 | 335,431 | 2,609,11 346,452,44 |
| 4,249,882 | 4,402,000 | (4,249,882) 55,377,716 | 92,419,010 | 335,431 | 346,452,44 |
| 32,639,294 | 4,402,000 | 55,377,716 | yelon i | Control of the Control | 15,528,75 |
| | | | 15,528,757 | eri terripu | |
| | | 15,526,757 | 15,528,757 | 215,571 215,571 | 215,57 15,744,32 |
| 3,105,751 000 35,745,045 | 4.402.000 | 2,609,116 (3,105,751) 70,409,838 | 2,609,116 | | 2,609,11 364,805,88 |
| | | | | | as irrai Manas |
| | - | 6,060,054 | 6,060,054 | (022.400) | 6,060,05 |
| | | 6,060,054 | 6,060,054 | | 5,826,56 |
| 1,212,011 | | 876,472 (1,212,011) | 876,472 | rusco el es | Shibe te |
| 36,957,056 | 4,402,000 | 76,134,353 | 117,493,409 | 317,512 | 371,508,92 |
| n an integral | part of the | se financial | statements | S. | |
| | 000 36,957,056 | | 6,060,054 1,212,011 876,472 (1,212,011) 000 36,957,056 4,402,000 76,134,353 | 1,212,011 876,472 876,472 (1,212,011) - 000 36,957,056 4,402,000 76,134,353 117,493,409 | 6,060,054 6,060,054 (233,490) 876,472 876,472 (1,212,011) - |

signed by two Directors of the Company duly authorised by the Board of Directors.

| Director | | Director |
|----------|--|----------|
| | | |



Notes to the Financial Statements (Unaudited)

For the period ended September 30, 2011

1 THE COMPANY AND ITS OPERATIONS

Pak-Gulf Leasing Company ("the company") was incorporated in Pakistan on December 27, 1994 and commenced its operations on September 16, 1996. The company is principally engaged in the business of leasing and is listed on all three Stock Exchanges of Pakistan. The registered office of the company is situated at the Forum, Room 125-127, First Floor, Main Khayaban-e-Jami, Clifton, Karachi.

2 ACCOUNTING POLICIES

Accounting policies adopted for the preparation of of these quarterly financial statements are the same as those applied in the preparation of annual statements for the year ended June 30.2011

3 STATEMENT OF COMPLIANCE

These unaudited financial statements are being submitted to the shareholders as required under section 245 of the companies Ordinance 1984 and have been prepared in accordance with the requirements of International Accounting Standard-34" Interim Financial Reporting" as applicable in Pakistan

4 NET INVESTMENTS IN LEASE FINANCE - secured

| | Sep | otember 30, | 2011 | | June 30, 2011 | I |
|--|-------------------------------|---|---------------|-------------------------------|---|--------------|
| | Not later than one year | Later than one year and less than five years | | Not later than one year | Later than one year and less than five years | |
| | | | Rui | oees | | |
| Minimum lease payments | 277,368,210 | 258,644,450 | 536,012,660 | 289,261,872 | 299,144,312 | 588,406,184 |
| Add: Estimated residual value of leased assets | 45,854,664 | 197,066,879 | 242,921,543 | 45,485,139 | 198,579,521 | 244,064,660 |
| Gross Investment in leases | 323,222,874 | 455,711,329 | 778,934,203 | 334,747,011 | 497,723,833 | 832,470,844 |
| Less : Unearned lease income | (66,991,997) | (37,112,514) | (104,104,511) | (72,209,481) | (46,056,865)(| 118,266,346) |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 256,230,877 | 418,598,815 | 674,829,692 | 262,537,530 | 451,666,968 | 714,204,498 |
| Less : Provision for potential lease losses | ST. III | (1,501,919) | (1,501,919) | | (990,890) | (990,890) |
| Net investment in finance lease | 256,230,877 | 417.096,896 | 673,327,773 | 262,537,530 | 450,676,078 | 713,213,608 |



| 5 | INVESTMENTS | September 30, 2011 (Unaudited) _{Rup} | June 30, 2011 (Audited) |
|-------|--|---|-------------------------------|
| | Available for sale | | |
| | Cost | | |
| | 54,300 units of National Investment Trust (June | | |
| | 2011 : 54,300 units) | 1,194,200 | 1,194,200 |
| | Revaluation surplus / (deficit) | mountescendarios pedro | er Life i |
| | reference to the second of the | | |
| | Opening balance | 551,002 | 335,431 |
| | Surplus/(Deficit) for the period / year | (233,490) | 215,571 |
| | 119 ** | 317,512 | 551,002 |
| | as part offered the of before the print of a first the first of the first the print of the first the first the print of the first the firs | 1,511,712 | 1,745,202 |
| 10.15 | Substitute of the state No. 200 County of the result is a | eta in alguação de se | 7 1 2 1 1 1 1 1 |
| 6 | OPERATING FIXED ASSETS | | |
| | Opening balance | 93,239,577 | 93,423,586 |
| | Addition / Deletion - Net | 63,000 | (184,009) |
| | 1865 (Const.) | 93,302,577 | 93,239,577 |
| | Less: Accomulated deperciation | 21,587,890 | 20,011,082 |
| | a periodopo nota por la compania de la compania del compania del compania de la compania del la compania de la compania del la compania | 71,714,687 | 73,228,495 |
| | Add: Capital work in progress | 749,010 | 749,010 |
| | LONG TERM ENIANGING C | 72,463,697 | 73,977,505 |
| 7 | LONG TERM FINANCING-Secured | | |
| | Long-term loans - secured | 47,916,674 | 58,333,332 |
| | Less: Current maturity shown under current | 41,310,014 | 36,333,332 |
| | libilities | (16,666,667) | (33,333,340) |
| | The state of the s | 31,250,007 | 24,999,992 |

This represents financing facility obtained from commercial banks. These facilities are secured by way of first charge on specific leased assets and related lease rentals receivables. These facilities carry mark-up ranging from 6 month KIBOR plus 1.50 percent to 3 month KIBOR plus 1.65 percent. These facilities are repayable in quarterly installments commencing from March 30,2009 and September 2011 and ending on June 2013.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.

| | B 8 3 | |
|----------|-------|----------|
| Director | | Director |
| DIFECTOR | | Director |
| | | |



8 COMMITMENTS

Leasing contracts committed but not executed at the balance sheet date amounted to Rs.9.78 million(June 30,2011 Rs.4.98 million).

| 9 | TRANSACTION WITH ASSOCIATED UNDERTAKING / RELATED PARTIES | Jul-Sep 2011 | Jul-Sep 2010 |
|---|--|-------------------|-----------------|
| | Other then Leasing | | S |
| | Certificates of investment issued to close relatives of | f | |
| | chairman and chief executive | 18,236,613 | 15,089,649 |
| | Issued to Director | 5,500,000 | 600 E |
| | Profit paid on certificates of investment | 040 725 | 101 111 |
| | Contribution to the employees provident fund | 818,735 | 494,444 |
| | Director's meeting fee | 58,236 | 59,214 |
| | 49-71 (271-00 | The second second | Life Bit at |
| | Leasing | | |
| | Total financing provided | 1,684,000 | 2,031,400 |
| | Rentals received | 176,019 | 211,704 |
| | Implicit rate of return (IRR) percentage | 16.32 | 15.66 |
| | | 10.52 | 13.00 |

10 GENERAL

Figures have been rounded off to the nearest Rupee.

11 DATE OF AUTHORIZATION

These financial statements were aurhorized for issue on October 28, 2011 by the Board of Directors of the Company.

Statement under section 241(2) of the Companies Ordinance, 1984

The Chief Executive of the Company is presently out of the country, therefore these financial statements have been signed by two Directors of the Company duly authorised by the Board of Directors.